



ABHISHEK SAROJKUMAR SINGH

H-18/204, Apeksha Imperial, Near Don Bosco School, Naigaon East, Palghar-401208

as168087@gmail.com

Contact Number :. 8779264890

Career Objective:

To work with an organization that will provide opportunity to acquire develop and display creative and managerial competency and to contribute towards the enrichment and advancement of the organization

Keen to work with a growth oriented company for long term

Education Qualifications:

College Name/University	Course	Year of Passing	Percentage/Grade/C GPI
L.N College (Borivali) (Mumbai University)	Bachelor of Management Studies	2021	8.55
Divine Image College (Bhayander) (Maharashtra Board)	Higher Secondary Examination.	2018	51%
R.C Patel High School (Borivali) (Maharashtra Board)	Senior Secondary Examination.	2016	51%

Work Experience :

- ❖ **Utkarsh Small Finance Bank (Working) { Sales Executive }**
 - Handled request for information on retail products and services.
 - Coordinated with customers on account requirements.
 - Marketed bank products and programs.
 - Managed customers' questions.
 - Doing Sales Of Fixed Deposit, General and Life Insurance, Current and Sales Accounts

Computer Skills :

- Expertise in useful computer applications such as Microsoft Excel, Microsoft PowerPoint and Microsoft Word.
- Tally Erp 9 & Tally Prime
- Knowledge of internet
- Knowledge of CRM

Soft Skills:

- Positive attitude towards work.
- Hard working, curious, honest, dedicated, highly motivated and resourceful.
- Ability to learn new skills and implement them.
- Willingness to co-operate with others and work to the greater good.
- Extensive experience working in prospect business development and customer cross sell marketing.
- Huge knowledge of products and services of the bank
- Deep knowledge of commercial lending policies, procedures, practices and documentation
- Wide knowledge of financial services used by commercial customers
- Ability to execute calculations and approach promising bank's customers
- Superior communication and interpersonal skills

Personal Details:

- **Nationality** : Indian
- **Date of Birth** : 05TH September 2000
- **Born Place** : Mumbai
- **Languages** : English, Hindi, Marathi
- **Hobbies** : Cricket and Dancing
- **Marital Status** : Single
- **Gender** : Male

Declaration:

I hereby certify that all the information provided here is correct to the best of my knowledge

Place: Mumbai

(Abhishek Singh)